



20 Questions

You Need to Ask a Potential Collaborator

Note: This is a suggested starting list of questions. Choose which questions you need to ask based on the breadth and depth of the project. And add your own!

1. How do you define success for this project?

My answer: _____

Their answer: _____

2. Why do you want to work with me?

My answer: _____

Their answer: _____

3. How will our collaboration serve the end user?

My answer: _____

Their answer: _____

4. What are your strengths?

My answer: _____

Their answer: _____

5. What are your weaknesses?

My answer: _____

Their answer: _____

6. What's your approach to deadlines?

My answer: _____

Their answer: _____

7. How will we share the costs and benefits?

My answer: _____

Their answer: _____

8. Who will be in charge of what?

My answer: _____

Their answer: _____

9. Who will get credit for what?

My answer: _____

Their answer: _____

10. Who will have the final say on what?

My answer: _____

Their answer: _____

11. What are your non-negotiable values and beliefs?

My answer: _____

Their answer: _____

12. How do you prefer to communicate?

My answer: _____

Their answer: _____

13. What's your primary love language?

My answer: _____

Their answer: _____

14. What's your personality type and/or MBTI?

My answer: _____

Their answer: _____

15. What's been the cause of your past collaboration successes?

My answer: _____

Their answer: _____

16. What's been the cause of your past collaboration failures?

My answer: _____

Their answer: _____

17. What problem-solving process will we use to deal with issues when (not if) they arise?

My answer: _____

Their answer: _____

18. What's our exit strategy?

My answer: _____

Their answer: _____

19. How well do you receive feedback?

My answer: _____

Their answer: _____

20. What else should I know about you?

My answer: _____

Their answer: _____
